

Testimonial:

"GMS has allowed the PPI project management team to better understand what questions need to be asked and answered to ensure successful projects are being developed. Because of the GMS program, there are constructive activities being performed on a day to day basis that are pertinent to PPI's future success."

**Tom Wilson, President
Phoenix Products, Inc.**

Company Profile:

PPI operates facilities in Mc Kee, Annville, and Berea Kentucky. Manufacturing programs are executed at our Kentucky facilities in the 5th Congressional District. These facilities are focused on machining, sheet metal fabrication, chem conversion, CARC, painting, electrical/mechanical assembly, and is where all our Aerospace Components and SSCs are manufactured. We can bend and process single sheets up to 40 feet in length. PPI has over 50,000 square feet of facilities located on 75 industrial acres at our Kentucky sites. This includes all of the equipment and infrastructure to manufacture these components.

Situation:

Phoenix Products, LLC (PPI) is broken up into 3 separate facilities with several team members responsible for energies to help PPI be successful. With no defined business strategy, key team members were not always concentrating their resources in a singular way that would help PPI grow and reach our potential. Because of this, PPI sometimes worked on the wrong projects, had duplicated efforts, and generally had disorganized efforts for future growth.

Solution:

PPI has worked with AKA to implement the Growth Management System (GMS), a systematic approach to managing projects. GMS foundation training was followed up by bi-weekly engagements with AKA to continue the implementation of a growth culture at PPI. Onsite engagements mentor the full project management team in their responsibilities ensuring productive, energetic projects that satisfy the Strategies are being developed.



Direct Results:



**Trained / Developed 15
GMS yellow-belts**



**Filled PPI's company
project pipeline with 75+
projects (actively working
16 projects ranging from
workforce issues to
continuous manufacturing
improvement)**



**Streamlined project
management activities,
reducing time to market**